

COMPANY R(MX): Welding Company in Automotive Rack Manufacturing Niche

Company Overview



Company R(MX) is a Monterrey, Mexico based welding company focused on high-quality, corrosion-resistant solutions.

Currently manufacturing in Mexico, selling to MX & US markets. Ample room to expand production.

✓ 2024 EBITDA: \$460K USD

✓ 2024 Revenue: \$3.9M USD

2023: \$920K EBITDA on \$6.9Mill revenue
2025: On track to meet 2023 numbers

Key Financials



Key Operational Highlights



- **Advanced Corrosion Protection:** Employs three distinct anti-corrosion technologies to ensure durability and longevity.
- **Full Production Chain Control:** Continuous oversight from order intake to final delivery.
- **Express Prototyping:** Accelerated design-to-production turnaround.
- **On-Time Delivery Compliance:** Reliability built into every step of the process.

- **Broad Welding & Fabrication Capabilities:** Infrastructure, equipment, and skilled workforce to expand beyond racks into adjacent industries.
- **Kitting and delivery:** Proven track record supporting leading automotive clients.
- **Prototyping and testing:** Rapid prototyping and express welding capability enable faster time-to-market for clients.
- **Custom Design & Assembly:** Tailored to automotive and industrial applications, applicable in all industries.
- **Precision 3D Modeling:** SOLIDWORKS, CATIA, AutoCAD, etc. to optimize cost and efficiency.

Buyer Profile



Ideal buyer will have existing welding-related operations with sufficient financial reserves to support expansion.

Preferably with established contacts in North American markets beyond the automotive sector.

Capabilities & Use Cases

